

From: Parness & Associates, Aberdeen, N.J.
For: Tiger Group, Boston

For Immediate Release

TIGER CAPITAL GROUP PROVIDES OPERATING CAPITAL TO EPOCA INTERNATIONAL
--Short-term financing from Tiger empowers sole supplier of Walmart's Tasty Housewares line to ramp up cookware production in the face of strong consumer demand.

BOSTON (8/13/18)– Tiger Capital Group announced that it has provided \$5 million in special project financing to the sole license holder of Walmart's rapidly growing Tasty Housewares product lines, including its highly popular Tasty Cookware.

The capital infusion enables Boca Raton, Fla.-based Epoca International, Inc., to ramp up production in response to strong sales of Tasty Cookware at Walmart stores and Walmart.com, noted Bob DeAngelis, Tiger Capital Group Executive Managing Director. The short-term financing also comes in advance of a special Tasty fourth quarter promotion by Walmart, supplied by Epoca, that is expected to be a big hit with shoppers, he added.

Epoca, which operates distribution centers in Texas, Tennessee, California and Canada, provides housewares and related products to wholesale, retail and online distributors. The company's senior lender, a large Southeast regional bank, introduced Tiger to Epoca as part of a long-term strategic relationship between Tiger and the bank, DeAngelis noted.

In addition to providing valuation and advisory services to a broad range of industrial and consumer products clients, Tiger continues to leverage its capital resources to forge new partnerships. "Epoca is a profitable, fast-growing company with solid credit and bright prospects for further expansion—precisely the type of borrower we're eager to assist," DeAngelis noted.

"The short-term financing comes at just the right time for us," said Steven Melzer, CEO of Epoca, which expanded its headquarters in 2016. "Tiger was both extremely responsive and creative in putting together a facility that met our needs. This partnership has gone a long way toward helping us maintain our strong momentum."

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