

For: A&G Realty Partners, Melville, N.Y.
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FOR IMMEDIATE RELEASE

A&G REALTY PARTNERS LAUNCHES NON-RETAIL PROPERTIES DIVISION

--National real estate firm leverages extensive relationships and decades of experience to maximize asset value for clients in sectors such as office, warehouse, higher education and residential real estate.

MELVILLE, N.Y. (5/30/17) – Known for its work on behalf of healthy and distressed retail companies, [A&G Realty Partners](#) today announced the launch of a new division focused on maximizing the value of real estate assets and leases in non-retail sectors.

The formal launch of the new Non-Retail Properties Division follows several years in which A&G has broadened its reach to such sectors as office, warehouse, higher education (both for-profit and non-profit) and residential. During the first quarter of 2017 alone, A&G completed 18 transactions with a total value of approximately \$94 million for office, warehouse and higher-education properties, as well as vacant land.

“We enjoy a strong reputation in retail for providing due diligence, valuations, strategic advice, auctions, lease terminations, occupancy cost reductions, acquisitions, and other critical services,” said A&G Co-President Emilio Amendola. “This new division reflects the growing demand for our services in non-retail sectors as well. In today’s marketplace, all of our clients—everyone from property owners and tenants to hedge fund managers, private equity firms, bankruptcy trustees and asset-based lenders—recognize that you cannot afford to leave asset value on the table.”

In addition to office, warehouse and higher education, the Non-Retail Properties Division will focus on a wide range of residential properties, including rental apartments, condos and single-family home developments. Its specialists will also help clients maximize the value of vacant land, noted Andrew Graiser, Co-President of Melville, N.Y.-based A&G, which also has offices in Chicago, Los Angeles and Philadelphia.

A&G’s work outside the retail sector has increased steadily in recent years. Recent non-retail engagements by the firm include handling the disposition of a 33-property residential real estate portfolio in the Mid-Atlantic; selling a waterfront estate on Long Island; selling the office/warehouse headquarters for two national retail chains; selling the 25-acre campus of Dowling College at auction; overseeing the property sales for the bankruptcy trustee of one of the nation’s largest for-profit colleges—ITT Educational Services; and spearheading real estate strategies for three other for-profit career colleges that included lease terminations, sub-leases and occupancy cost reductions. “In each case, we leveraged our decades of experience and extensive networks to achieve robust results for the client,” Graiser said.

A&G was founded in 2012 by Graiser and Amendola, who have more than 50 years of combined experience in commercial real estate. Collectively, the A&G team has been responsible for more than 12,000 transactions, more than \$5 billion in sales, and lease mitigation for more than 400 companies. Retail clients have included Sports Authority, Office Depot, CVS, Supervalu, The Great Atlantic & Pacific Tea Co., Pier1 Imports, Radio Shack, Aerosoles, and Ascena Retail Group, to name a few.

In an effort to broaden its services to the retail industry, in the first quarter of 2017, A&G co-launched [Elkhorn Real Estate Partners](#), a joint venture with Joe McKeska, a leading supermarket industry real estate executive. Chicago-based Elkhorn offers grocers and investors an integrated, data-driven pathway toward maximizing the value of their real estate assets.

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